

Business Development Controller

Cogent has an exciting opportunity for a Business Development Controller to personally sell and be responsible for membership of the Science Industry Partnership (SIP) membership offer, recruiting new customers and achieving targets for new business generation.

To develop and lead Cogent's customer engagement strategy across the group encompassing membership, apprenticeships, and regulatory compliance, maximising the opportunities across all customers, and achieving sales targets.

To support the CEO in determining and implementing an appropriate group structure for customer engagement based on a thorough understanding of account management and Cogent's portfolio of service propositions and for ensuring a successful operational plan is in place to achieve sales and business development.

Remuneration Package

- Salary circa £50,000 per annum dependent on experience
- Car Allowance
- Bonus
- Pension
- Life Assurance
- 28 days holiday plus 8 bank holidays with the opportunity to buy-back 5 extra days annual leave
- Optional Private Health Care package
- Employee Assistance Programme
- Bonus Scheme
- On-site parking
- Full time position

Cogent is committed to Safeguarding and promoting the welfare of children and young people and expects all employees to share this commitment.

To apply please click on the below link

<https://www.cogentskills.com/about/work-for-us/>

Please complete an application form and send it together with a letter of application and your CV by Wednesday 16TH June 2021 outlining your suitability for this post and how you would ensure success. Interviews will take place via Teams Meeting/Zoom

If you haven't heard back from us within 21 days of your application, it means that unfortunately your application has been unsuccessful on this occasion.

Websites: www.cogentskills.com

